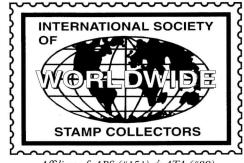
The Circuit

May/June 2007 • Volume 25 No. 3



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The Official Journal of the International Society of Worldwide Stamp Collectors

President's Column

by Joanne Berkowitz (#98)
ISWSC President

It may not be spring where you are, but today in Sacramento, the temperature is mid-70's and everything is in bloom! I save my philatelic work for after the sun goes down.

We are in the process of an online board meeting. The organization bylaws need revision as they are rather outdated. When the proposed revisions are done, they will be submitted to the membership for approval. As usual, membership is a prime concern. We are stable and not losing members overall, but we would like to grow. It has been suggested that we have a membership committee. If there are any of you that would like to help us with that, we would be most appreciative.

As you can see from my other article in *The Circuit*, we are embarking on a letter writing campaign. We get members via our web site, as well as quite a number of fake applications that way. Whenever there is a news release, we get members. Advertising is not nearly so useful. Personal contacts

make a difference.

I have been communicating with all of the exchange and sales managers to see if we can improve service and the quality of the material submitted. Managers hate to return material to submitters, but I am encouraging them to do so if the stamps submitted do not meet the qualifications for inclusion in the circuit, are poorly mounted, disorganized or extremely common. If you submit material and more than half of it comes back to you, make your next submissions better the next time. Look at the books that "sell" for examples.

Are you looking for any particular type of material? Or for new exchange partners? Remember, you can place an ad in *The Circuit* for free. We also need articles, so please submit for publication anything you think may be of interest.

We tend to hear from members only when they are disgruntled. So let us know if we are doing things right as well.



Call for Nominations!

ave you ever wondered how you can help serve the ISWSC and its membership? One possibility is to serve in an elected position on the ISWSC Board. Volunteers are the life-blood of the ISWSC and now is the time to express interest in an elected position or to nominate a fellow ISWSC member for a position on the ISWSC Board. Nominees are needed to fill two year positions (January 2008 – December 2009) for the following Board positions:

President: This person presides at all meetings

of the ISWSC and its Board. He/she performs all duties incident to the office as described by *Robert's Rules of Order* and recommends such action as he/she believes will increase the effectiveness of the organization.

Secretary: This person keeps a permanent record of all society Board of Director proceedings, including Board meetings and votes. The Secretary also attests to all legal documents of the Society and performs

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ISWSC BOARD MEMBERS

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OMNI CIRCUIT

Manager: Jim Millette (#1314) 8901 Marcel Cadieux #207 Montreal, PQ H2M 2L9 – CANADA jmillett@globetrotter.net

Co-Manager: David Paul (#59)

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Co-Manager: Thomas Pomaski (#410) 8195 National Drive

Melbourne, FL 32940 – USA stamper10@earthlink.net

Co-Manager: Dale E. Harris (#2311) 212 Schofield

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CTO Circuit:

William Silvester (#1058) 378C Cotlow Road Victoria, BC V9C 2G1 – CANADA wgsilvester@shaw.ca

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Robert Armstrong (#1392) 2209 SW Oak Ridge Rd. Palm City, FL 32990-2159 – USA googiepox@adelphia.net

USA Circuit: Larry Veverka (#2363) 935 University Street Walla Walla, WA 99362-2342 – USA veverka@charter.net

Mail or e-mail your questions to the appropriate volunteer. Please include a self-addressed stamped envelope or IRC for a reply.

REGIONAL REPRESENTATIVES

Represent the ISWSC, distribute stamps to youth programs in their region.

Australasia: Noel Routley (#1610) C/o Post Box 166 Koondrook 3580 – AUSTRALIA

routley@netcon.net.au

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Vacant

Western Europe:

Vacant

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Please remember that the Editor does not mail out The Circuit.
If you have any questions about your Circuit mail service,
please contact Terry Myers. Thank you!

DEADLINE
FOR THE
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MAY. 20, 2007

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Nominations

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other duties as requested by the Board and/or the Executive Director.

Vice-President for Public Relations: This person performs duties with respect to promoting the ISWSC, monitors and assists the ISWSC Regional Representatives, and is responsible for securing an Elections Chairman.

Vice-President for Charitable Programs: This person serves as Chairperson of the Youth Program and assumes other responsibilities as assigned by the Board. This person also serves in place of the President, should the President be absent or unable to serve.

Elections will be held in November 2007. (Ballots will be included in the Nov/Dec newsletter.) To express your interest in a position or to obtain more information, please contact **Randy Smith** (#1111), ISWSC Immediate Past President or the person currently serving in the position in which you are interested. Your response will determine the future of the ISWSC!!



Election Chair Sought

n Election Chair is needed for the ISWSC elections which will be held in November 2007. The duties of this person will be to receive written ballots by mail, tally the votes for each candidate and/or question on the ballot, and mail the ballots and final results to a member of the ISWSC Board for verification.

The name and postal address of the Election Chair will be printed on each ballot (postcard). No computer experience or access is required, however both may be helpful to record ballots, communicate with the ISWSC Board, etc. The person serving as Election Chair cannot be a candidate for office during this election.

If you would be interested in serving in this position, please contact **Randy Smith** (#1111), Immediate Past President of the ISWSC.

STURF COLUET TON

Dues/Advertising Policy

Dues Information:

Single/Dealer/Club 1 yr. membership: \$15.00* Single/Dealer/Club 2 yr. membership: \$27.00* Single/Dealer/Club 3 yr. membership: \$39.00* Youth 1 yr. membership (under 18): \$12.00*

*Plus 250 large commemoratives for the Youth Program or equiv. donation in US\$. Dues include six newsletters per year. You may sign up for up to three years at a time. For an application or further information send SASE or IRC to: ISWSC, 9463 Benbrook Blvd. #114, Benbrook, TX 76126, USA.

Advertising Policy:

For reasons of accountability, only members of the ISWSC, APS or ASDA may place ads. All ads dealing with philatelic concerns are acceptable. We reserve the right to edit out objectionable language. Advertisers are expected to respond to all inquiries, so be sure you can handle the responses before you offer to trade, buy or sell. If you have a bad result from answering an ad, contact the Editor. We will try to resolve the conflict.

Display Rates (Camera Ready*) per insertion:

Full page: \$75.00 Half page: \$40.00 Quarter page: \$20.00 Per column inch: \$5.00

Six repeat insertions of the same ad for the cost of five ads (one free). We will also offer a two-sided insertion for \$125 per issue.

sided insertion for \$125 per issue.

*Camera Ready means ready to paste up or scan and print. Reductions and typesetting extra.

Classified Rates per insertion:

First 30 words, including name, address, and ZIP Code are \$3. Additional words are 20 for \$1.

NOTE: State abbreviations = one word; "P.O. Box 1234" = two words; ZIP Code = one word.

Make all checks payable to ISWSC in U.S. funds. Send text and payment for ads to the Editor. All addresses can be found on page 2.

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Request for Help from Your President

by Joanne Berkowitz (#98) ISWSC President

s you can imagine, membership is a continual concern for our organization. As part of our drive to increase membership, I am asking for members who would be willing to write a few letters.

As an APS affiliate, we have access to their database of members and I have obtained mailing labels for every APS member who indicated worldwide as their collecting interest. I would be delighted to mail you address labels for as few as five or as many as you desire if you would write a personal letter and mail it using stamps to APS members, preferably in your area.

The address labels are organized by ZIP Code, so give me a few ZIP Codes and I will send you some labels and membership applications. It's fine to use

your word processor to generate letters.

Let the person receiving your letter know why you belong and the benefits of membership. A number of you have asked how you can help. Here is an opportunity which will take up little time and hopefully will generate some members. Let me know by mail or email and I'll get those labels out to you.

Swap Circuit News

by Randy Smith (#1111) Swap Circuit Coordinator

am pleased to announce that Larry Veverka (#2363) has agreed to manage the USA Circuit. Larry has been an ISWSC member and active participant in the Swap Circuits for approximately five years. Thank you, Larry, for taking on this role!

As I write this (in March), I am just in the process of sending the next round of USA circuits out, so I'll be switching the return address on the circuits to Larry's address. Should there be any outstanding USA circuits with my return address, please cross it out and write in Larry's address (found on page 2 of this newsletter).

Larry's moving into the role of USA Circuit manager also enables one other managerial move. The Small/Definitive Circuit currently co-managed by Ken Wills (#2150) and Jack Urish (#2382) will be temporarily managed by me until another manager is found. Ken has managed the Small/Definitive Circuit for almost 7 years, with Jack coming on board to help Ken about 2 years ago. Thank you to both of you for your tremendous work with this circuit and for agreeing to manage it well past the original time you inquired about finding a replacement!

If there are any outstanding Small/Definitive



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Update on Outreach Stamp Program

by Richard Rizzo (#2215)
ISWSC VP of Outreach Stamp Program

It has now been about one year that I have been in the position of your Vice President of Charitable Services and thought that it was time to give you all an update on the status of our Outreach Stamp Program.

First, I would like to thank Mike Crump, my predecessor, for all the work he had done in running the program. Mike ran a well organized program and supported many youth stamp clubs. He was extremely helpful in getting me set-up and running.

Our program is hopefully sowing the seeds of the next generation of stamp collectors. Here are just two examples of the many thank you notes the ISWSC receives for your donations of stamps:

From Varshini Kashyap, a young lady in New Jersey: "Yesterday I received lot of stamps from you, and I spent my whole day with stamps that you have sent, today we are planning to buy a stamp album for the same."

From Amy Gritters, a school teacher in California: "We received the stamps today and they are amazing! We know the children will love them and I just wanted to express my heartfelt gratitude for your generosity! Thank you again!"

Without the generosity of our members who make all those donations, this program would not be possible.

Our Outreach Stamp Program is also for all of our members. So if you need some stamps for the youth table at your local stamp show or have a niece or nephew who may be interested in starting a stamp collection, drop me a line or email me your request.



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• Email: info@nutmegstamp.com

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OMNI Exchanges for Year 2006

by J.Millette (#1314) Omni Manager

elow is the summary of 2006 operations of the exchanges, as requested by the ISWSC Board of Directors. This is the 22nd year of operation of the Pink Book circuit and the 19th year for the Blue Book circuit. The Pink circuits are managed by David Paul (#59), Tom Pomaski (#410), Dale Harris (#2311) and Jim Millette (#1314) heads the Blue Book circuit.

We ended the year 2006 with 113 traders in OMNI, a slight loss for the period. For many consecutive years, illnesses, deaths, lack of time, or material covered the reasons for the drop in membership. Happily, many new members have joined the exchanges. Purchases this year beat last year (2005) and 2007 should prove to be a healthy

period. The cumulative value of members purchases for all of the twenty-two years that the exchange has been in existence is \$489,943.39 in catalog value. There is still a good amount of material belonging to members in the OMNI exchange as of 12/31/2006. The year 2006 has been relatively fruitful and thanks go out to all the co-managers and members.

Notice To OMNI Exchange Participants: In order to help the managers gear their sending to the dates ranges requested by participants, please add an APPROXIMATE date range to the front of the cover of the Pink and Blue books you prepare. We will add a space for this information when we have used up our existing stock of booklet covers. Thank you for your help.



			Cumi	ulative
Catalog Value For 2006	<u>Pink</u>	<u>Blue</u>	<u>2006</u>	<u>2005</u>
Members Balance				
D.P.	32,657.71	38,587.40	98,110.84	102,549.55
T.P.	16,034.00			
D.H	10,831.73			
Total	59,523.44			
Purchases during Yr.				
D.P.	5,348.31	5,491.70	20,056.03	18,901.52
T.P.	5,590.00			
D.H.	3,626.02			
Total	14,564.33			
Members Sales Yr.				
D.P.	4,776.96	6,487.90	17,961.52	17,752.59
T.P.	3,000.19			
D.H.	3,696.02			
Total	11,473.33			
Other Data:				
Number of Participants:				
D.P.	26	56	113	120
T.P.	15			
D.H.	16			
Total	57			
Number/Books Circ.:				
D.P.	507	279	1107	1163
T.P.	196			
D.H.	125			
Total	828			
Number/Mailings:	ų.			
D.P.	216	221	670	584
T.P.	115			
D.H.	118			
Total	449			
Ave.Books/Member:		14.5	5.0	7.4
Ave.Account Balance:		1044.3	689.1	705.9

ISWSC AUCTION #30

Closing June 1, 2007

Number	Lot Description	Minimum Bid
1	USA F-VF, Mint - 139, 426, 644, 750a, 770a, 845, 847: C - 7, 16, 17, 19, 41, 46; J839, J849; O138; CV \$105	10
2	USA #943, 1946 Smithsonian 3¢, part sheet (40) U, 5 line cancel, lite, on paper	10 6
3	USA - Duck Stamps. 9 signed U, R5, RW22-2A, RW36-37, RW39-41, CV \$110. VF.	50
4	USA - Duck Stamps. 8 signed U, RW19, RW35-41. CV \$85 VF.	40
5	USA - Duck Stamps. 9 signed U, RW25-27, RW31-35, RW37, CV \$110. VF.	50
6	USA Air Letter Sheet UC53c, 1980, MNH, not folded, Colors missing, CV \$75.	30
7	USA Air Letter Sheet UC46, UC49-UC52, UC54-UC60, MNH, not folded, CV \$25.	12
8	USA Air Letter Sheet UC54, UC55 (2), UC56, UC59, UC60(3), MNH, not folded, CV \$12.	6
9	USA Air Letter Sheet UC60, Space Shuttle Return 12/5/1985, Commem ovpt, MNH, not folded, est value \$5.	
10	USA Air Letter Sheet UC54-UC60(2 of each), MNH, not folded, CV \$20.	10
11	USA. 400 M 599/C86, Face \$20, better items have CV of \$19, incl 745, 748, 892, 1280a, C17, C19 w/pl #, C27-30. Great lot.	
12	USA. 149 stamped envelopes, 127 mostly 8-30¢ w/heavy dupes, some interesting items, 35 1899 2¢	
	trans miss to 1950; 7/7/50 USS Missouri strike, flag strikes, 2 officially sealed, 1950-2003	
	w/some interesting items. Est Value \$30. HBO	
13	USA 2 retired Circuit books, Mostly 19th & early 20th century, some dupes, a few US possessions,	
	priced at 25-30% of CV, remaining value \$130. Total CV \$400±	10
14	USA. about 10 oz of common US defins, wide variety w/dupes, fun looking for varieties, est value \$5.	
15	USA 300 diff, U, F-VF, Airs, defins, commens, CV \$50±	12
16	USA - COVERS. 431, incl 144 FDCs, FDCs are 43 unadd w/dupes and 54 diff Unaddressed.	
	47 UN incl 1st issue. 56 special events, 1st flights, etc w/cachets. 212 ordinary covers mostly 1950-60s. 19 ordinary foreign covers.	
17	USA - On Paper Mixture. 820 U, most commems, 26 above 40ϕ , up to \$4.05; 170 .32-9 incl 24 state greetings,	
	14 warplanes, 143 .1029, 80 below .10; 134 contained within blks. 14 Pl# singles, 74 defins,	
	101 foreign, + 39 Canada, 42 GB.	
18	Asia 54 U stamps, 80 postally used covers from all over Asia. Nice pickings. est value \$35	
19	Australia. Box of Glassines, w/ recent U, bags of recent dupes, several dozen bundles of 100 of KGV classics,	
	great for finding varieties, 1.75 Lbs.	12
20	Austria - Bosnia & Herzegonina. M&U in a full uncirculated APS book, CV \$110.	17
21	Bavaria. #21, U, 3 wide margins, CV \$90	17
22	Brazil . #37, F-VF, lite cancel, wide margins, CV \$11+	3
23	British Colonies. 1946 Peace Omnibus, nearly complete, Missing Aden, Antiqua, Ascension. Diff design sets	
	incl. B. Offices, Cook, NZ, Niue, Samoa, S. Rodesia, Zanzibar, all are MNH most	
24	w/ margin tabs. CV \$28.50.	7
24 25	Cuba. 354 mostly diff. 1868-1960, mainly 1900a to 1950s; S/S 365b, 39, C43A, pl. blks 645-6, C212-3, CV \$1	
26	Czechoslovakia. #209, 210 10 gutter pairs attached, M, Nice pieces, CV \$12 Czechoslovakia. #213, 214 M, parts of sheets, 31 of each stamp, gutter margin, nice pieces, CV \$15	5
27	Czechoslovakia. #B144 (30 copies) M, parts of sheets, gutter margins, nice pieces, CV \$13+	6
28	Dominican Republic. 574 M&U few dupes, 1880-1980, sparse after 1977, Incl S/S w 479-83, B31-3,	U
	CB 19-20. CV \$155.	25
29	Europe. M&U wide selection of 100's diff, OMNI books, glassines, CV \$400+	25
	France. #22, U, lite cancel, F, missing perf lower L corner, CV \$35	9
	France. Small coll of 27 U, some classic stamps, in glassine, CV \$37	11
	France. Small coll of 28 U classic stamps in glassine, CV \$60	14
	France. #28A, U, lite cancel, F-VF, CV \$47+	12
	France. #29, U, lite cancel, F, round top right corner, CV \$11+	3
	France. #30, U, heavy readable cancel, CV \$22+	6
	France. #34, U, dot cancel, missing lower R corner, CV \$14+	3
	France . #34A, U, dot cancel, F, 3 wide margins, one close CV \$30 France . 450+ mostly diff, 1875-1975, sets, airs, many commems, on pages est. CV \$200	7
	GB. #4. U, faulty corners, moderate cancel, CV \$80	10
	GB. #33 15 copies, mixed conditions, plate numbers, CV \$63	9 8
	GB . #39 U, F, close cut, heavy cancel, CV \$92+	17
	GB. #40, heavy 51 cancel, close cut, CV \$310	47

Lot	7	Minimum
Numbe		Bid
43	GB. #58 U, heavy cancel, CV \$17+.	2
44	GB. #78, U F-VF moderate cancel, CV \$11+.	3
45	GB. #79, U, F, heavy cancel, CV \$11	2
46	GB. #80 U, heavy cancel, round corner, CV \$45	6 11
47	GB. #99 F-VF moderate cancel, CV \$40	14
48	GB. #100, U, Heavy cancel, F, CV \$75.	4
49	GB. #101, U, F-VF, Cancel lower left, CV \$14.	8
50	GB. #117 U, F, Moderately lite cancel, missing perfs, CV \$47.	3
51	GB. #119, U, F-VF, moderate clear cancel, CV \$11+	2
52 53	GB. #131, U, F, heavy, but readable cancel, CV \$11 GB. #132 F-VF, moderately lite cancel, CV \$19.	2
53 54	GB. #132, U, F-VF, readable circular cancel, CV \$19.	6
54 55	GB. #133, U, F, readable cancel, CV \$35	9
56	GB. #135, U, F, heavy bar cancel, CV \$20	6
57	GB. #136, U, F-VF, heavy but clean cancel, CV \$70	19
58	GB. #137 U, clean, good color, close perfs on left, CV \$70.	12
59	GB. #138, U, F-VF, moderate clear cancel, good color, CV \$40	11
60	GB. #138, U, F-VF, very heavy cancel, CV \$20	4
61	GB. #179 U F, lite cancel, wide margins, CV \$75	19
62	GB. #179, U, F-VF, nice margins, moderate cancel, CV \$75	19
63	GB. #181 U, London Cancel, F-VF, CV \$125	29
64	GB. mix of 420 diff, mounted in sales book, \$180+ CV w/15¢ items valued at 5¢, all stamps cataloged and price	d. 25
65	GB - Isle of Man. 132 diff U stamps, + 11 cards & covers. est value \$20.	
66	GB - Jersey. 90 diff U stamps, + 67 postally U covers & cards, est value \$38.	
67	GB - Alderney & Geurnsey. 25 diff U stamps, Guernsey 55 diff and cinderella, + 24 postally U covers & cards,	
	est value \$20.	
68	Germany. #B768-772, B910-914, B941-945, B923-927 U, F-VF sets, CV \$44+	12
69	Germany . B910-B914, Cars, VF U set, CV \$12.	2
70	Germany. 2 retired Circuit books, mostly 19th & early 20th Century. Remaining value \$50. CV \$200±	5
71	Germany. 480 mounted, cataloged & priced, CV \$140; incl 17, 75, 382, 440, also 23 postally used inflation.	25
72	Germany . 3 APS books, some lite dupes, 1190 / B685, CV \$310±	45
73	Germany. 192 VF U stamps, uncirculated APS book, CV \$229+, 1921 / B896	29
74	Germany. Glassine of recent U stamps, CV ovr \$1, total CV \$52	11
75	Germany - Baden - NG - Bavaria U stamps in glassine, CV \$60	15
76	Germany - DDR. 160 diff, mounted, cataloged & priced, CV \$30; incl #62.	5 5
77	Germany - Hanover. U, on piece, faulty, CV \$52	35
78	Germany - Saxony. 192 diff U. 4 U from Saxony CV \$36, Germany 45/B879, total CV \$248, on APS pages.	33
79	Germany - Thun & Taxis. 191 diff U stamps, 12 from Thun & Taxis CV \$105; Germany 1784/9NB195,	35
90	on APS pages, Total CV \$254 Haiti. 570 M&U, dupes, mostly diff. 1882-1980, mostly to 1960s, incl 18 diff S/Ss, 1940s - 60s. CV \$200.	30
80 81	Holstein. #22 U, F, readable cancel, CV \$22	5
82	Hong Kong / Uganda. Covers, #264, 255, 214 Hong Kong on 3 covers, Registered cover from	_
02	Uganda 4 stamps & registered evelope, interesting item.	5
83	Iceland. 360 M&U stamps, Lots of variety, great CV, + some Greenland.	8
84	Indo-China. 185 diff many M, 1892-1944. Good spread from early to 1940s, incl. airs, semi-post, dues, CV \$11	10. 20
85	Iran. 93 M&U stamps on sheets, CV \$160+.	24
86	Ireland. #119, U, F-VF, CDS, CV \$20	6
87	Ireland. Early to recent, small collection on sheets, CV \$197.	37
88	Isreal. Remaining U stamps in 2 APS books, CV \$120±,	20
89	Japan. #479, U, VF, clear bar cancel in middle, CV \$35	15
90	Japan. 192 VF U stamps in uncirculated APS book, mostly lower values.	6
91	Japan. U stamps in 2 circulated APS books, est. CV \$120, nice commems, most recent.	20
92	Japan. 13 oz of off paper japanese stamps, U, a couple of S/S, and some gov. canceled sheets, lots of variety	
	and CV here.	20
93	Latin America. 11 old mounted M Venezuelan stamps, + 45 mainly modern cards & covers, some older,	10
	all over. est value \$15	12
94	Mexico. #153a, U, clean lite cancel, nice margins, CV \$37+	

Lot Numb		Minimur Bid
95	Nepal. 25 diff U stamps, +67 mainly U postcards. est value \$20.	
96	New Zealand. 96 covers, FDCs, special events, registered, postal stationary, sets on cover, Tons of pickings	
	and interesting stuff in this lot.	25
97	New Zealand. 3 oz of off paper mix, M&U, lots of CV and variety, + 4 oz of M heavily dupl. semi postals	
	w/ some Cook Islands peace issue M.	12
98	Nicaragua. 160 all diff M&U on sheets, CV est. \$40.	5
99	Oldenburg. #6 U close cut, medium cancel, CV \$35	10
00	PNG . 210 U stamps, some dupes, Nice selection great CV value.	5
01	Romania. Huge coll, 2625 diff, 1941-1991, on blank specialty pages in Scott Album. 1941-55 = 414,	
	1956-65 = 775; 1966-91 = 866; 150 semi-post, 175 air, +BOB. 14 imperf sets, 9 S/S, most	
	semi-post to 1947 are M, most after 1940s are CTO. CV \$800. 8 lbs shipping HBO	90
102	Scandinavia. M&U from Finland, Norway, Denmark, Iceland, Faroe Isles, 100's, CV \$80+	5
103	Scandinavia. 18 oz off paper mix, Denmark, Finland, Norway, Sweden, variety, dupes, many 1000s of stamps.	20
04	South America. M&U, lots of nice pickings, OMNI returns, CV \$80+	5
05	Spain. 108 M&U stamps on sheets, punched stamps not counted, CV \$226.	17
06	Tibet . #9-13, M, Imperf w/wide margins, thin paper, original Jamestown Offering, Possible reprint?	
	original pin perf set CV \$412, Unknown value on this set.	20
07	UAE . #309-11 U, F-VF, lite cancels, CV \$7+	2
.08	Vatican City. Nice collection of 598 diff, mostly mint, many compl. M sets, to 1983 on Scott Spec.	
	Pages in Spec. Binder. Pages to 1989. CV \$268	45
09	Wurttemburg. #11, U, lite cancel, CV \$47+	11
10	Worldwide - British Commonwealth. Many 100's M&U stamps, OMNI books, glassines, returned	
	sheets, CV \$280+, nice pickings.	15
11	Worldwide. Many 100's, M&U, lots of HV, OMNI Books, glassines, sheets, from all over. CV \$1200+75	
12	Worldwide. M&U 3 Circuit Books, \$190 at 30% CV remaining, Nice.	10
13	Worldwide. 4 retired Circuit books, values = GB \$25; Canada \$50, Scandinavia \$70, Mixed \$25, CV 500±	10
14	Worldwide. M accumulation, about 80 mainly never mounted, w/ some nice stamps. est value \$12.	
15	Worldwide. Island & small country covers, 49 diff, Antiqua to Vatican. Tons of value. est value \$25	
16	Worldwide. SON stamps and covers, 63 diff stamps from 23 countries, Less common countries here. est value	\$35.
17	Worldwide. 9 returned Circuit books & glassines, remaining CV \$450+, wide selection of nice material.	
18	Worldwide. U stamps in glassine from all over, Scandinavia, Europe, etc. CV \$100+	7
19	Worldwide. 80 covers from all over, some islands, PNG, Africa, etc. Some FDCs, good fun.	8
20	Worldwide. 15 small sales circuit books, remaing sales value (50% of CV) is \$290+/	

AUCTION RULES AND INFORMATION

- 1. Bid increments: \$1-5 = .50, \$5-10 = .50, \$10-30 = 1.00, \$31-100 = 2.00, Over \$100 = 5.00. Bid in these increments only. Odd amounts will be lowered to the next increment.
- 2. High bidder wins at one advance over second-highest bidder.
- 3. If there are tie bids, the earliest postmark wins.
- 4. If only one bid is recieved, lot goes at the minimum bid listed by the owner.
- 5. State the highest you are willing to pay. Your high bid will be used only if necessary. No "buy" bids or requests for percentage increases will be accepted.
- 6. Lots are returnable for items mis-described or mis-identified. No returns on large lots or collections, etc.
- 7. The Auctioneer reserves the right to decline unreasonably low bids.
- 8. Lot information will be sent to successful bidders with invoice. Invoice will include postage. Payment is expected in U.S. funds within 10 days.
- 9. Lots will be shipped and billed by Everett M. King and payment should be sent to him at the address on the invoice.

Centering and Condition:	Other Abbreviations Used:		
VF = very fine, wide margins	FDC = First Day Cover	DG = disturbed gum	TH = thin
F = Fine, off center, but perfs do not touch design	OCV = Owner's Catalog Value	HC = heavy cancel	EX = except
VG = Very Good, perfs touch deign	1/6 = not all numbers included	EST = estimated	OVPTS = overprints
G = Good, perfs cut into design U = Used	LC = light cancel	WTK = watermark	EA = each
U = Used M = Mint	HV = high value	DON = donation lot	AVG = average
MNH = Mint never hinged	MGN = margin	CR = crease	+ = plus
MLH = Mint light hinged	BKLT = booklet	LG = large	& = and
MH = Mint hinged	SE = straight edge	ENV = envelope	CPL = complete
HH = heavy hinged	PNC = plate number coil	SEP = separated	DIF = different
HR = hinge remnant	CVR = cover	S/S = souvenir sheet	INCL = include(s)(ed)
	SM = small	1-6 = all numbers inclusive	COMEMS = commemorative
	ADD = addressed	SON = socked on nose cancel	UNCIRC = uncirculated
	DUPES = duplicates	CDS = circular date stamp	ID = identification (Cat #)
	UN BKLT = unexploded booklet	NG = no gum	RET = retired, returned
	CV = latest Scott Catalog value	BLK = block	KG = King George
	HBO = held by owner	w/ = with	QV = Queen Victoria
		PEN = pen/pencil notations	QE = Queen Elizabeth

Lot Numbe	Lot Description	Minimum Bid
121	Scott National Album. pages mostly US BOB for revenues, officials, envelopes, etc to 1965. pages unused,	
	binder is 2 1/2" Scott specialty, embossed GB, British Europe, Oceania. Nice cond. Binder Retail \$34.	HBO.
122	Album Supplements. Harris US Liberty album unused in original pack, 1972-3, 75-8, 80, 82-91. Orig	
	cost \$1-4.95. HBO.	
123	Harris US Plate Block album supl. unused, original pack, 1970-4, 76-8, 80, 82-3, 86, original cost \$1-4.95,	
	currently \$6.95 each. HBO	
124	Approval Books. 5 empty unused, 40 pages, 20 stamps per page, 8 3/4 X 5 3/4". Also 5 unused manilla page	:
	stock books, 8 pocket/page, 7 1/4 X 4 1/2".	
125	BOOK - Focus on Forgeries, 1st ed. 1993, paper cover, 158 pages, used but like new, detect forgeries of 150	
	low to med priced stamps.	
126	Scott Classic Catalog. 1840-1940, 2002 ed. Good condition, but well-used, shop-worn edges. HBO	
127	Cover Albums. 2 w/dust covers, black, 50 flip-type clear pockets, 3 3/4 X 6 3/4, hold 100 covers. New never	
	used, from Grace Co, similar to White Ace WA-838A. Currently retail \$33 each.	

All of the lots in this auction are listed for the first time in our auctions. Auction #31 is almost prepared for publication in the next CIRCUIT and will contain many lots that have been listed in previous Auctions. Auction #32 will be ready for fall publication. If you have any lots you wish to submit for the auctions, please do so as soon as possible. Donation lots are gladly accepted with all proceeds going to the Society.

To obtain forms and submit lots to the auction, any questions about the auction, and submitting bids, contact:

Phone: 707-986-7230

Everett M. King P O Box 130

email: stamps@whitethorn.com

(bids may be emailed, pdf forms can be sent to you via email)

Whitethorn, CA 95589-0130

Web: http//:www.whitethorn.com

(pdf forms available for downloading)

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The Circuit

Sales Circuit News

John H. Baumert (#1246) Sales Circuit Manager

thought I would bring everyone up to date on what is happening with the sales circuit and to provide some lessons during my brief tenure as sales manager, and hopefully, to entice more members to take advantage of the sales circuit either as buyers or sellers or both.

The Sales Circuit

The sales circuit allows USA members of ISWSC to sell their duplicates or unwanted items by placing them in sales books and / or buy items from items needed for their collection from the sales books. A sales book contains spaces for 90 single stamps. An item is priced by the seller. When a member purchases an item he/ she marks the book with their ISWSC number and forwards the sales amount plus a small fee to the sales manager. The sales manager organizes the sales books by category, e.g., USA, Great Britain, etc. and mails a package of up to 9 sales book at a time to members. A member forwards the circuit onto the next identified member. A sales book is distributed no more than three times. It is a great way to get rid of unwanted items or to find that one stamp that completes a set or just fills a hole in an album.

Transfer to New Sales Manager

I assumed responsibility for the sales circuit as the new manager in May 2006 at Washington 2006. At that time, the records of the sales circuit, procedures, empty sales books, and the complete inventory was transferred. A total of 273 books were in the inventory and none were in circulation at that time. Unfortunately, none of the spreadsheets or other computer assets was transferred due to a computer crash of the previous manager shortly before the transfer.

Inventory

No. of books in inventory in June 2006	273
No. of books received June-December 2006	76
No. of books received January-February 2007 \dots	31

Percent of Net Value	Number of Books	Percent of Net Value	Number of Books
0-10%	11	51-60%	18
11-20	17	61-70	9
21-30	18	71-80	9
31-40	20	81-90	2
41-50	19	91-100	1

*Table 1. The Number of Books in Each Percentage Decade of Net Value. Is there a connection between the net value of a sales book and the percent of sold? Table 2 indicates that the answer is "NO."

No. of books retired June-December 2006	27
No. of books retired January-February 2007	124
No. of books in inventory February 28, 2007	229

Twenty three (23) of the 229 sales books in inventory have a new value more than \$150 each. The breakdown of current sales books by category is as follows:

Category	Number
 USA, US Territories and UN 	25
2. Canada and Former Provinces	15
3. Great Britain and Commonwealth	50
4. West Europe and Colonies	63
5. East Europe and Russia	9
6. Asia	4
7. Africa	8
8. South America	6
9. Central America and Latin West Indies	11
10. Topical	1
11. Miscellaneous Countries	9
12. Worldwide Mixed Countries	73
13. 1840-1940 Classics	5

Note that the number does not add to 229 as some books may be assigned to multiple categories.

Buyers/Sellers

Currently there are 21 buyers and 21 sellers. Many sellers are not buyers.

Circuits

Twenty six circuits were prepared and distributed from June-December 2006. Sales totaled \$727.68 including the ISWSC fee. The amount paid to sellers for the books retired from June-December 2006 totaled \$396.82.

Eight circuits, totaling 50 books, are currently in circulation.

In February 2007, 124 sales books were retired. The books had a new value of \$6287.99 and sales of \$2441.58. One seller received a check for \$536.76! The sale range ran from \$0.00 (that's right, nothing sold) to \$98.15 for individual books. Each book realized an average sale of 39% of the net value.

The number of books for each decade percent of net sales is shown in Table 1. The data show that the distribution is relatively flat from 11% to 60% and that the numbers of books at both the low and high percentages (0-10% and 81-100% of net sales) are small.

Is there a connection

Continued on page 12

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Sales Circuit News

Continued from page 11

between the net value of a sales book and the percent of sold? Table 2 indicates that the answer is "NO."

Both tables show that the supply and demand concept of business continues to apply. The seller must have an item that the buyer wants. There does not appear to be a relationship associated with the value of a stamp. It can be expensive or it can be relatively cheap. However, books with very common stamps do not sell well. Several years ago I submitted a book of modern Germany that sold poorly. The lesson I learned was that common items from popular countries generally do not sell well unless you find a new collector of that area.

Observations

We can use books in most of the categories listed above, especially Africa, Asia, and South America. If a seller, think about what stamps to include in a sales book. Experience shows that inexpensive items do sell, but "packet" material does not.

Care must be taken when preparing a sales book. Identify your stamps correctly. It helps to mount stamps in catalog order and to write legibly. Sometimes it is difficult to determine the selling price listed by the seller since the sales price has been written in such a way that it can be one of two or more numbers. As sales manager, I do have the discretion to return a sales book if I believe the book is not ready for distribution. Also, use new stamps hinges or mounts and make sure the hinge is firmly attached to the sales book. Stamps can get lost through routine handling if they are not suitably mounted.

As a seller, price your stamps realistically. Think about what you would pay for that stamp, especially if it is an inexpensive item. How much would you pay for a stamp that catalogs \$0.20? \$0.15? \$0.10, or \$0.05?

If you are an advanced collector of a country, it is unlikely that you will find that elusive item you are seeking in the circuits. The material in sales books typically is more appropriate to average collectors. The exception is for sales books that have more than \$150 net value. At the moment, there are only 23 such books; 8 of them are for USA stamps. If you are a seller of expensive items, you may not sell as much because not everyone has deep pockets. Table 2 shows that the percentage of net value sold decreases for these books.

Buyers need to be patient. I don't intentionally send out books of low net value that have stamps of little interest to you. Be mindful that some people may be beginning collectors or are just starting to collect a new country. The material that an advanced collector may find to be common may be a "gold mine" for the beginner. I have received both types of letters from buyers. Some buyers are happy with the material sent to them; others complain that I am sending material that is too common. Remember, I can only send what the sellers submit.

When purchasing stamps, please accurately record your purchases and double check your arithmetic. The sales manager must correct all arithmetic errors before the book can be placed in another circuit or before the book is retired.

Courtesy dictates that buyers should retain the circuit for no more than 7-10 days. Your colleagues are awaiting the circuit and, if one does not return in a reasonable time, the sales manager has to track it down.

It is difficult to assemble the circuits. The manager needs to balance the desires of the sellers with those of the buyers. Some buyers want new material, others older material. The approach taken to date is to maximize the number of times a book has been distributed so that the seller maximizes his/her chances of selling the material.

Goals for 2007

The sales manager has the following goals for 2007:

- Distribute new circuits every 6-8 weeks.
- Deposit checks every two months.
- Review the original 273 books transferred in June 2006 to cull out the older ones and those that have little remaining value and retire them (completed).
- Complete the revision of the forms and creation of tools to assist the sales manager.

Percent of Net Value Percent of Net Value **Dollar Value of Book Dollar Value of Book** Sold Sold \$101-\$110 6% \$0-\$10 24% 22 111-120 11 - 2031 49 21-30 44 121-130 131-140 56 31-40 34 38 41-50 20 43 171-180 51-60 47 32 181-190 61 - 7060 71-80 19% \$331-\$340 81-90 62 91-100

*Table 2. The Percentage of Net Value Sold for Each Decade of Net Value

The Circuit

Membership Update

New Members

#2521 D Larry Sundholm (exp 1/31/2009)

312 S. Cedar, Suite C

Spokane WA 99201-7055 USA

A,Adv(52),cats,Mercury,Serbia,Sweden,Swiss,Austria,Germany

#2522 U David Bushard (exp 1/31/2010)

W8608 760th Ave

River Falls WI 54022-4128 — USA

david@bushard.net

B (to 1980), Adv(50), F astronomy, squirrels, caves and bats

#2523 Bruce Campbell (exp. 1/31/2009)

11615 Gail Place

Wheaton MD 20902-2473 — USA

301-933-3349

cb@classicbruce.com

B(to 1970), G, Adv(30), DD, worldwide old covers, etc

#2524 Wladyslaw Madry (exp. 1/31/2008)

Ul. Wyslouchow 27/60

Krakow 30611 — POLAND

A,Adv(50),EE,flora,fauna,sports,transport

#2525 Y Ben Smith (exp. 1/31/2008)

46 Thompson Hill Road

Gillett PA 16925-9801 — USA

azeln@webtv.net

A,F,Beg(2),BB

#2526 Y Michelle Smith (exp. 1/31/2008)

46 Thompson Hill Road

Gillett PA 16925-9801 — USA

azeln@webtv.net

A,F,Beg(2),AA

#2527 Joshua McGee (exp. 1/31/2008)

8826 Emperor Ave

San Gabriel CA 91775-1916 - USA

joshua@mcgees.org

B(to 2000),G,Int(20),CC, peguins,SOS,WW covers

(Scottish Highlands postal hist), perfins (Machins)

#2528 Jerome Felczak (exp. 1/31/2010)

3951 Eldridge

Detroit MI 48212-2284 - USA

jerryfelczak@yahoo.com

A,F,Beg(3),CC,Christmas, Poland

#2529 JigJid Gantsogt (exp. 1/31/2008)

P O Box 314

Ulaan Baatar - 38 — Mongolia

JigJid_Gantsogt@Yahoo.com

A,C,Adv(30),DD, WW postcards, space

#2530 Peter Snezek, Jr. (exp. 1/31/2010)

917 Countryside Dr.

Wheaton IL 60187-3223 — USA

ppbd@earthlink.net

A,F,Beg(15),EE

#2531 Elizabeth White (exp. 1/31/2008)

1427 May Street

Shelton WA 98584-3949 — USA

charity@hctc.com

A,E,Beg(3), flowers, scouts

#2532 Rodolfo Torres Cardet (exp. 1/31/2008)

Jose A Cardet No. 208=A

Holguin 80100 — Cuba

A,F,Int(20),DD,postcards, Animals,Paintings,transport

Address Changes/Corrections

#2126 Crump 524 Oceanwood Dr. S.

Neptune Beach FL 32266 - USA

#487 Pruett

4004 Longview Dr.

Chamblee GA 30341 — USA

#1783 Hartig

1407 - 1150 Jervis St.

Vancouver BC V6E 2C8 — Canada

E-mail Address Changes/Corrections

#1589 Aziz

#1608

Azız Fisher rajus2001@sify.com rafstamps@bellsouth.net

Interest Corrections

#1589 Aziz

A, C, Adv, Freemasonry, math, physics,

flora/fauna, Lions Intl., remote islands

and dead countries

#2512 King

incorrectly listed as collecting topicals

Resigned

None.

Returned Mail - Unknown Address

None.

With a large membership, our records are always being updated (phone numbers, APS and ATA membership numbers, and age). We'd like your assistance in improving the data base, so send this information by mail or email to:

Terry Myers (#736) 9463 Benbrook Blvd. #114 Benbrook, TX 76126 – USA TMyers6497@aol.com



Whatzit? - Research Fun

by Richard Barnes (# 2425) Whatzit? Coordinator

received a request for assistance in identifying an unidentified Austrian postage due stamp (Fig 1). I checked my catalogues and yes it was not among the postage dues of Austria. I checked the atlas to see if the bottom word was a city name just

in case it was a local stamp. I took a print of the stamp to the stamp club. I showed the print of this stamp around. I got a number of "I do not know what this stamp is" as well as a couple of out of the air guesses. I did get a comment on the hand cancel suggesting that this may have been directed to the wrong location. Then



Fig. 1

a world collector told me that it was not postage due but a definitive from 1925. I checked my catalogue and there it is Scott #304. The power of suggestion

had taken hold and we all went charging off in the wrong direction. I sent an e-mail with the answer to the originator of the request. We both had a laugh at ourselves and learned to check the catalogue twice.



Fig. 2

I received a scan from David Gronbeck-Jones of the A.C. Roessler created Newfoundland cover (Fig

A NINE A

2) discussed in Vol 25 #1 of the Circuit. You will note in the upper left corner there is an essay cancelled saying not NFLD postage and on the bottom right a cancelled bogus airmail stamp illustrated in the Whatzit? column.

Fig. 3 The following two stamps I have received a

couple of times from different members. Fig 3 is a Great Britain Queen Elizabeth stamp. As far as I am aware the only state to use overprinted Great Britain stamps without the name of the country on it is Oman. The watermark has to be checked on these stamps. The GB Scott #292-308 [Wmk 298] =



Fig. 4

Oman Scott #42-51.

The GB Scott #317-331 [Wmk 308]= Oman Scott #56-62 or with the new value Oman #65-75.

Fig 4 is a Bahrain War Tax stamp, Scott #MR2 to aid the Palestinians. These are quite common in Middle East mixtures.

Fig 5, Scott

#MR1 is not found as frequently.

Fig. 5

Two new Whatzits that have been received are said by the sender to be German. Fig 6 is an overprint on a Scott design A16 Germania stamp. Fig 7 is an imperforated stamp that looks to me to be a German occupation stamp.



Fig. 6

Any information on these two stamps is needed. In the past year 13 different Whatzits have been

presented to members for identification. I have received replies back on 5 different Whatzits. I guess that .380 is not a bad batting average. I must admit, however, that

I thought it would be better considering the breath of interest and number of members of ISWSC. Both other members and myself appreciate the knowledge that other members have.



Fig. 7

Thank you for the assistance to those members who have submitted stamps to the Whatzit?

column and/or have enlightened us with their knowledge of unidentified stamps.

I have been selecting stamps and philatelic subjects that have caught my eye. I am open to suggestions for topics. I am still in need of unidentified stamps to submit to the membership in the column. With your help, hopefully we can have fun with this column in 2007 and at the same time learn more about our hobby.

* * * * * * * * * * * * * * * *

The Whatzit stamps in Vol 25 #1 have been identified. The overprinted Imperial Russian stamps are 1920 Armenian stamps Scott #187 and #197. The device which looks like "intertwined snakes" is actually a fancy version of the letter H in the

Whatzit?

Continued from page 14

Armenian alphabet. It stands for Hayastan, which is the Armenian name for Armenia. The "stan" ending means "country," just as it does for countries of central Asia (Kazakstan, Afghanistan, etc). A cautionary note is that most of these stamps are forgeries.

The Whatzit stamps in Vol 24 #6 also have been identified. The Indian Native State of Travancore overprint provided many interesting responses. This stamp is a Travancore #11. It was suggested to me to check this stamp again under higher magnification. I got out the binocular microscope. This is a heavily inked overprint 3/8 compounded by the cancel going through the wrong or right spot to look like an 8. Even a good magnifying glass was not good enough to check this stamp out. I was also suffering from my belief of already knowing what I was seeing before I looked at the overprint. The second Whatzit stamp in this issue was recognized by Joe Ross as an Egyptian bicycle revenue. No date for this use of the stamp was provided. This stamp is not listed in the Catalogue of Egyptian Revenue Stamps by Peter R. Feltus.

We welcome anyone who has an identification of a Whatzit unknown stamp from earlier issues of The Circuit or additional information to an already identified stamp to submit this information. We are fallible. If there is a disagreement with any identification please let me know about it.

I did not think it possible but I am coming close to the last of my unidentified stamps on my desk. I need the assistance of members for this column. Please send me a scan or mail me your unknown stamps. Members must have some. I will promptly return your stamps to you. Both members and I enjoy reading about your search to identify unknown stamps. If you have made a search, please share your

experience with us.

Richard T. Barnes 11715 - 123rd St Edmonton, AB T5M 0G8 CANADA

* * * * * * * * * * * * * *

Or via e-mail at barnes@interbaun.com

Swap Circuit News

Continued from page 4

Circuits, the last person on the routing sheet can return the circuit to me. If you are interested in managing the Small/Definitive Circuit or learning more about the role, please contact me.

One of the reasons Ken wanted to step down as Small/Definitive Circuit manager was to create time to start up a brand new circuit type. Larry's taking over the USA Circuit allows me to temporarily take over the Small/Definitive Circuit which, in turn, will provide Ken the time to work on the new circuit type. We're not quite ready to announce the new circuit type, but Ken and I are working out the details and plan to make an announcement in the near future. Stay tuned for the exciting news!!

I have been processing the Swap Circuit fees that have been coming in and like what I see! There are some great stamps coming in and I'm quickly turning them around to the various managers so that all will soon see the fresh stock. My thanks to all of you who have sent in your fees. For 2006 members who have not yet sent in 2007 fees, I have now instructed managers to remove you from all circuits until fees are paid.

Not yet participating in the Swap Circuits? Now's an excellent time to start! Just complete the Swap Circuit membership form included in the newsletter a few issues back or contact me and I'll send you the information concerning how to join. The only thing you have to lose is your duplicate stamps and empty spaces in your album!

Happy Stamping!



Moving?

Please help us to keep your address current. We don't want you to miss your next issue of The Circuit! If you have moved recently or plan on a move soon, please send your change of address by mail or email to:

Terry Myers (#736) 9463 Benbrook Blvd. #114 Benbrook, TX 76126 – USA TMyers6497@aol.com



ADVERTISING

Classified Rates Per Insertion

First 30 words, including name, address, and ZIP Code are \$3. Additional words are 20 for \$1. NOTE: State abbreviations = one word; P.O. Box 1234 = 2 words; ZIP Code = one word. Make all checks payable to ISWSC in U.S. funds. Send text and payment for ads to the Editor (address on page 2).

NEED 20¢ STAMPS – THE ONES MOST dealers refuse to show you? I will send you 100 grams at 5¢ per stamp. W.T. Kiepura (ISWSC #503), P.O. Box 333, Soledad CA 93960. [11-12/07]

BREAKING UP 60-YEAR ACCUMULATION. Let me send you a stuffed envelope of old, new, mint and used, etc. Pick what you want at 1/3 SCV and return the balance. Gelfman (ISWSC #1849), Box 315, Old Bethpage, NY 11804 USA. [9-10/08]

UNITED STATES USED, ALL DIFFERENT Collections: 1001 \$15.95; 1200 \$25.95; 1300 \$28.95; 1400 \$34.95; 1500 \$45.95; 1600 \$55.95; 1700 \$79.95. Commems only: 1000 \$29.95; 1100 \$34.95; 1200 \$44.95; 1300 \$55.95; 1400 \$79.95; 1500 \$129.95. Airmails: 100 \$24.95; 110 \$39.95. Se-Tenants: 300 \$9.95; 350 \$19.95. Postage & insurance extra. Exchanges considered. VISA, MasterCard, American Express, Discover accepted. I. Bick (ISWSC #502), P.O. Box 854, Van Nuys, CA 91408 USA; 818-997-6496; e-mail iibick@sbcglobal.net. [5-6/07]

CLEARING OUT COLLECTIONS at 20% of Scott! Free lists. Darrell L. George (ISWSC #635), 19410 Cantrell Road, Little Rock, AR 72223 USA; email dlgstmps@aol.com. [11-12/07]

PAYING FULL CATALOG for stamps valued 20c-\$1.00 any country with readable cancels (place & complete date) 1880-1920. Robert Fisher (ISWSC #1608), P.O. Box 923, Penney Farms, FL 32079; rafstamps@juno.com. [9-10/07]

MONGOLIAN MINT STAMPS for sale. 100% of Scott cat. value with postage. Minimum order US\$25. Also for sale Mongolian rare limited issue: (1) Imperf issue; (2) 30 stamps on the gold foil (Mongolian protected animals) – price US\$1,000 with postage; (3) "Spain-82" Football (Soccer) 12 S/S (blocks) on the silk – price US\$300 with postage. Personal check accepted. I can send first by Registered Mail. Jiglid Gantsogt (ISWSC #2529), P.O. Box 314, Ulaan Baatar-38 MONGOLIA; email jigjid_gantsogt@yahoo.com. [5-6/07]

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by M. Wambold (#2403)

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